FREQUENTLY ASKED QUESTIONS (FAQs) DOCUMENT













CONTENTS

| . CONSULTATION AND PARTICIPATION PROCEDURE | |
|---|--|
| 1. What is sought with the Consultation?3 | |
| 2. Does the Consultation have selection criteria?3 | |
| 3. How do participants who do not have a registered office in Spain participate? Would they have problems when competing for future PPI tenders?3 | |
| 4. What are the implementation times?4 | |
| 5. Is it possible to participate in several proposals at the same time?4 | |
| 6. Is it possible to submit a proposal in collaboration with another entity?5 | |
| 7. Would the delivery of a proposal be linked to a future procurement process?5 | |
| 8. Is a particular TRL established for the solutions provided? 5 | |
| 9. In the participation form, should the maintenance of the proposed solution be contemplated?5 | |
| 10. Will a specific model of Intellectual and Industrial Property Rights be established?5 | |
| 11. Are partial tenders anticipated?5 | |
| 12. Is being awarded one of the innovation purchase contracts compatible with receiving R&D&i aid for the projects?6 | |
| 13. Will the list of attendees at the Preliminary Market Consultations Presentation Day be published?6 | |
| 14. How can I get the application form?6 | |
| 15. How is the confidentiality of the submitted documentation addressed?6 | |
| 16. Will the information in the application forms in response to the Preliminary Market Consultation (not in the additional documents | |







| | sified as confidential), always be published and available to idders?6 |
|--------------|---|
| deliv Cou | Can a completely confidential application form be rered, i.e., one that can be considered by the Valencia City ncil to draw up the tender documents, but not be published made available to the rest of the bidders? |
| | What is the format for submitting applications and attached umentation?7 |
| | Once the application has been submitted, what are the edures? |
| 20. | How should proposals be submitted?7 |
| 21. | What is the term for submitting proposals?7 |
| | Will participants be notified about new information regarding progress of the preliminary consultations?7 |
| | Will the interviews with bidders to gather further information place before or after the closing of the application period? |
| 24. | Will all of the bidders be called for an interview?8 |







1. CONSULTATION AND PARTICIPATION PROCEDURE

1. What is sought with the Consultation?

What is sought is the submission of innovative proposals aimed at responding to the challenges posed through the use of technologies that exceed the benefits of those currently on the market.

These proposals will serve to assess the capabilities of the market and to define the functional specifications that involve innovation and are feasible to achieve through a potential Public Purchase of Innovation or other public procurement instrument.

The purpose of this type of procedure is not to receive bids, but to receive solutions that help to resolve the needs not met by the Valencia City Council.

2. Does the Consultation have selection criteria?

The Consultation has no selection criteria. There will be specific criteria in future tenders.

3. How do participants who do not have a registered office in Spain participate? Would they have problems when competing for future PPI tenders?

The call for consultation proposals is open to any natural or legal person. For any future tender, those parties indicated in the law on public sector contracts (CHAPTER II: Capacity and solvency of the employer), in addition to the Spanish parties, will have the capacity to conclude contracts with the public sector. In any event, non-Spanish companies from Member States of the European Union or from the signatory States of the European Economic Area (EEA) Agreement that, in accordance with the legislation of the State in which they are established, are authorised to perform the service in question.







When the legislation of the State in which these companies are established requires a special authorisation or membership of a certain organisation to be able to provide the service in question, they must prove that they meet this requirement. Notwithstanding the application of Spain's obligations derived from international agreements, natural or legal persons from States not belonging to the European Union or from States that are signatory to the European Economic Area (EEA) Agreement must justify, by means of a report, that the State of origin of the foreign company also admits the participation of Spanish companies in contracting with public sector entities similar to those listed in Article 3, in a substantially analogous manner. Said report will be prepared by the corresponding Economic and Commercial Office of Spain abroad and will accompany the documentation that is submitted.

In contracts subject to harmonised standards, the report on reciprocity will be dispensed in relation to companies from signatory States of the World Trade Organisation's Agreement on Government Procurement. Additionally, the document of specific administrative clauses (PCAP) may require non-EU companies that are awarded works contracts to open a branch in Spain, with appointment of attorneys or representatives for their operations, and that they be registered in the Mercantile Registry.

4. What are the implementation times?

The maximum term of implementation will be determined by the development of the projects, and a preliminary estimate cannot be made due to the extent of the challenges covered.

5. Is it possible to participate in several proposals at the same time?

Yes. It is possible to submit different proposals for the same challenge.







6. Is it possible to submit a proposal in collaboration with another entity?

It is possible to submit proposals both individually and jointly with other entities.

7. Would the delivery of a proposal be linked to a future procurement process?

Potential future procurement procedures will be open to all possible proposals that meet the established conditions, whether or not they have been linked to the preliminary market consultation. The delivery of proposals in the Preliminary Market Consultation will not entail the generation of incentives or advantages for the participating companies when awarding future contracts, nor will it be recognised as an award criterion or as a favourable weighted value.

- 8. Is a particular TRL established for the solutions provided? There is no particular established TRL. However, it is expected that proposals have a readiness level of around TRL 6-7, with existing prototypes on the market, since the development of prototypes is not sought.
 - 9. In the participation form, should the maintenance of the proposed solution be contemplated?

The maintenance phase of the solutions will not be the subject of the tender. However, an estimated budget for this phase must be established on the form.

10. Will a specific model of Intellectual and Industrial Property Rights be established?

No regulatory model for IIPRs is established a priori, being fully open to different proposals by entities. However, it will be necessary for the participating companies to indicate their possible limitations in terms of IIPRs and risk sharing.

11. Are partial tenders anticipated?

No specific number of bids has been proposed. There may be a single tender, or several for each consultation challenge. This will be cleared up in the Preliminary Market Consultation Report of Conclusions.







12. Is being awarded one of the innovation purchase contracts compatible with receiving R&D&i aid for the projects?

The projects will be compatible with receiving complementary aid at a national and international level.

- 13. Will the list of attendees at the Preliminary Market
 Consultations Presentation Day be published?
 They will be published in the Profile of the Contracting Party of the
 Valencia City Council and/or on the project website.
- 14. How can I get the application form?

 The form is published in the Profile of the Contracting Party of the Valencia City Council.
 - 15. How is the confidentiality of the submitted documentation addressed?

The participants will include their express consent in the information they provide so that the Valencia City Council can publicise their participation and the issues and/or solutions raised in the consultation procedure.

However, the Valencia City Council may not disclose the technical or commercial information that, where appropriate, has been provided by the participants, designated thereby and reasoned as confidential.

It will be the participants who must identify the technical or commercial documentation or information that they consider to be confidential. Participants may designate as confidential some of the documents provided as annexes to the participation form. This circumstance must be clearly reflected (in any way, or in the margin) in the document designated as such.

Under no circumstances may the information contained in the application form, Annex II, be confidential.

16. Will the information in the application forms in response to the Preliminary Market Consultation (not in the additional documents classified as confidential), always be published and available to all bidders?

The information provided may be published. Generally, only the summaries of the proposals are made public.







17. Can a completely confidential application form be delivered, i.e., one that can be considered by the Valencia City Council to draw up the tender documents, but not be published and made available to the rest of the bidders?

No, the application form cannot be confidential (the annexes or complementary documents can be).

18. What is the format for submitting applications and attached documentation?

The submission format will be Word or .pdf.

19. Once the application has been submitted, what are the procedures?

After the preliminary market consultation, the results will be published, respecting the principle of confidentiality.

If it is considered appropriate, it will be possible to start with the drafting and processing of the tender(s) based on the ideas for solutions gathered as a result of the consultation. In any case, these procedures will be open to all possible proposals that meet the established conditions, whether or not they have been linked to the Preliminary Market Consultation.

20. How should proposals be submitted?

Proposals must be sent by email to the address cpi@lasnaves.com, with PROPOSAL_ENTITY NAME_ACRONYM_PMCX appearing in the subject line of the email.

- 21. What is the term for submitting proposals? The term for submitting proposals begins the day after the call is published in the Profile of the Contracting Party of the Valencia City Council and ends on 15 July 2022 at 14:00 hrs local time.
- 22. Will participants be notified about new information regarding the progress of the preliminary consultations? This will be notified through the enabled channels.







23. Will the interviews with bidders to gather further information take place before or after the closing of the application period?

Interviews, if held, will take place once the term for receiving proposals has ended.

24. Will all of the bidders be called for an interview? First, the received proposals will be analysed and it will be determined who to summon for an interview. It will not be mandatory to hold an interview with all of them, a selection of them being possible.